

### If you ask Farmers

- Farmers from 28 different countries will give more than 50 different answers!
- Majority of farmers want new and better varieties, but do they want to pay?
- Different from country to country hove focus farmers are on new varieties.
- Different from country to country what farmers demand from a new varieties.
- The larger the farm the greater knowledge of the relationship between new varieties and improved yields

### Who are Copa and Cogeca? (1)



### Copa

Created in 1958, Copa represents 23 million European farmers and family members

#### Cogeca

Created in 1959, Cogeca represents 22,000 European agricultural cooperatives

#### Copa and Cogeca

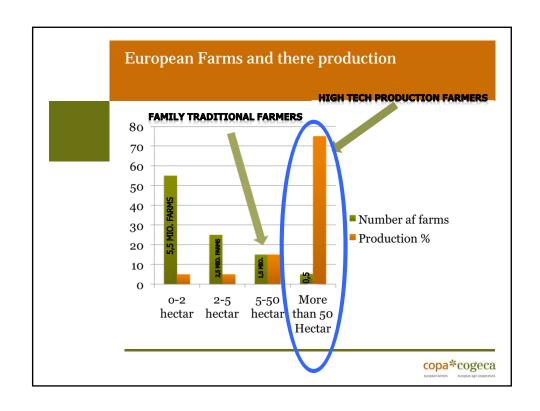
In 1962, a joint Secretariat was created, making Copa-Cogeca one of the largest and most active lobby organisations in Brussels

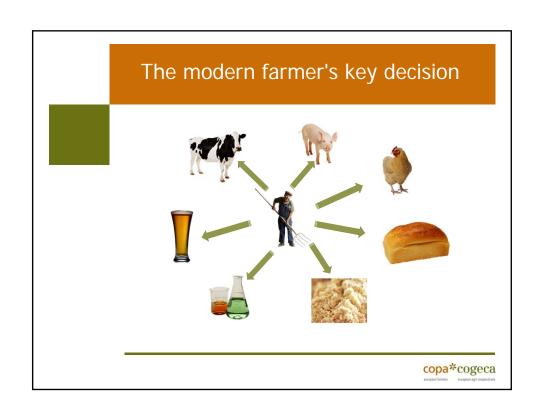
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#### Better Varieties needed more than ever!



- Pesticide resistant
- **Special Industry** demands
- Feed the world!
- Political movements!





## The perfect Variety list

					Yiel	d 1)	т	Agro	nomic data (Y	ield trials) 1)	Dise	ases	(Obse	rvati	on Plots	3) 2)	Cultiv	atio	n (Ol	ser	ration Plot	ts) 2)
20	election: 0 out of 0 varieties			Grain inde	ex	Grain yield, hkg per ha		Starch, % in dry matter	Crude protein in dry matter, Tested variety	Specific weight, Tested variety	Mile	dew erage	Sept	oria rage	Yellow i covera	rust ge	Riper	ning	Str	aw gth	Lodgin	g
	how all			(inde		(hkg/ha		(%)	(%)	(kg/hl)		6) 1 361	(%		(%)		Per il	- 1 - 1		m)	(score 0 -	
_			Year	201		2015	4	2015	12 <b>2</b>	<b>₽</b>		<b>9</b>	12		E2 §		2			<b>9</b>	<b>₹</b>	
	0		rear ting	201		2015	+	2015	2015	2015	20	15	20	15	2015	)	201	5	20	15	2015	_
1.	Benchmark	201	ung	_		110,8 (1	0) 7	1.1 (10)	9,3 (10	77,2 (10)	2,4	(5)	11	(6)	8	(15)	15/8	(6)	88	(4)	0,1	(8)
	Kalmar	12				107,1 (1	-1						4,3	(6)			15/8	(6)	80	(4)	1,6	(8)
	KWS Silvers		12		. ,	106,6 (1	-	,				(5)	_	(6)	0.01	٠,		(6)	78	(4)	0.9	(8)
4.	KWS Nils	12				105,6 (1	- 1						11	(6)	1,6	(15)	16/8	(6)	88	(4)	0,5	(8)
5.	Albert	12		101	(10)	105,6 (1	0) 7	2,0 (10)			11	(5)	3,3	(6)	4,0	(15)	15/8	(6)	85	(4)	0,1	(8)
6.	Graham	f z		101	(10)	105,4 (1	0) 7	1,8 (10)	9,2 (10	77,2 (10)	1,1	(5)	6	(6)	0,2	(15)	15/8	(6)	75	(4)	0,8	(8)
7.	Kadett	12		100	(10)	104,5 (1	0) 7	1,3 (10)	8,9 (10	75,9 (10)	5	(5)	9	(6)	2,6	(15)	16/8	(6)	84	(4)	1,9	(8)
8.	KWS Clevel	and	12	100	(10)	104,0 (1	0) 7	1,2 (10)	9,0 (10	73,6 (10)	1,2	(5)	15	(6)	0,08	(15)	15/8	(6)	77	(4)	0,7	(8)
9.	Hereford	12		99	(10)	103,9 (1	0) 7	2,0 (10)	8,8 (10	76,5 (10)	4,6	(5)	16	(6)	0,5	(15)	15/8	(6)	84	(4)	0,0	(8)
10.	Escalate	12		99	(10)	103,6 (1	0) 7	1,9 (10)	9,1 (10	75,9 (10)	4,2	(5)	5	(6)	10	(15)	17/8	(6)	83	(4)	0,4	(8)
11.	KWS Lasse	12		99	(10)	103,5 (1	0) 7	1,2 (10)	9,3 (10	75,7 (10)	1,0	(5)	8	(6)	0,01	(15)	15/8	(6)	89	(4)	8,0	(8)
12.	Tonnage	fz		99	(10)	103,1 (1	0) 7	1,8 (10)	8,6 (10	74,7 (10)	3,1	(5)	8	(6)	0,8	(15)	14/8	(6)	88	(4)	2,8	(8)
13.	Hybery	12		97	(10)	101,8 (1	0) 7	2,0 (10)	9,5 (10	77,9 (10)	7	(5)	13	(6)	0,01	(15)	16/8	(6)	93	(4)	0,0	(8)
14.	Nakskov	<b>E</b> 22		96	(10)	99,9 (1	0) 7	2,1 (10)	9,3 (10	75,3 (10)	2,8	(5)	10	(6)	0,08	(15)	16/8	(6)	85	(4)	1,3	(8)
15.	KWS Loft	12		95	(10)	99,7 (1	0) 7	1,8 (10)	10,2 (10	80,1 (10)	1,7	(5)	3,5	(6)	24	(15)	15/8	(6)	86	(4)	1,1	(8)
16.	Elixer	12		95	(10)	99,6 (1	0) 7	1,2 (10)	9,8 (10	78,8 (10)	2,0	(5)	6	(6)	0,3	(15)	16/8	(6)	87	(4)	1,4	(8)
17.	<u>Jensen</u>	<b>8</b> 12		94	(10)	98,3 (1	0) 7	1,7 (10)	9,2 (10	78,1 (10)	0,6	(5)	7	(6)	1,4	(15)	17/8	(6)	86	(4)	0,4	(8)
18.	Ajax	122		93	(10)	97,6 (1	0) 7	2,1 (10)	9,8 (10	79,2 (10)	6	(5)	6	(6)	0,01	(15)	15/8	(6)	87	(4)	0,4	(8)
19.	Folklor	12		92	(10)		-1	1,4 (10)		76,3 (10)	5	(5)	6	(6)	0,8	(15)	14/8	(6)	80	(4)	1,0	
20.	Mariboss	12		90	(10)	94,3 (1	0) 7	0,3 (10)	9,0 (10	74,6 (10)	4,8	(5)	10	(6)	0	(15)	17/8	(6)	85	(4)	1,0	(8)

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# Looking back

Season detail of the characteristic 'Grain yield index' in winter wheat (varieties in National trials 2015)									
Selection: 20 out of 49 varieties Show all		2015		2014		2013		Average of years with results	3
0	Sorting	•		0		0		0	
1. Benchmark		106	(10)	106	(13)	105	(9)	106	(32)
2. Kalmar		103	(10)					103	(10)
<ol><li>KWS Silverstone</li></ol>		102	(10)					102	(10)
4. KWS Nils		101	(10)	102	(13)			101	(23)
5. Albert		101	(10)	102	(13)			101	(23)
6. Graham		101	(10)					101	(10)
7. Kadett		100	(10)	102	(13)			101	(23
8. KWS Cleveland		100	(10)	100	(13)			100	(23)
9. Hereford		99	(10)	99	(13)	99	(9)	99	(32)
10. Escalate		99	(10)					99	(10)
11. KWS Lasse		99	(10)					99	(10)
12. Tonnage		99	(10)					99	(10)
13. Hybery		97	(10)	101	(13)	102	(9)	100	(32)
14. Nakskov		96	(10)	100	(13)	101	(9)	99	(32)
15. KWS Loft		95	(10)	98	(13)	98	(9)	97	(32)
16. Elixer		95	(10)	101	(13)	97	(9)	98	(32)
17. Jensen		94	(10)	98	(13)	101	(9)	97	(32
18. Ajax			(10)						(10
19 Folklor			(10)						(10



## Danish Variety info Cereals regions

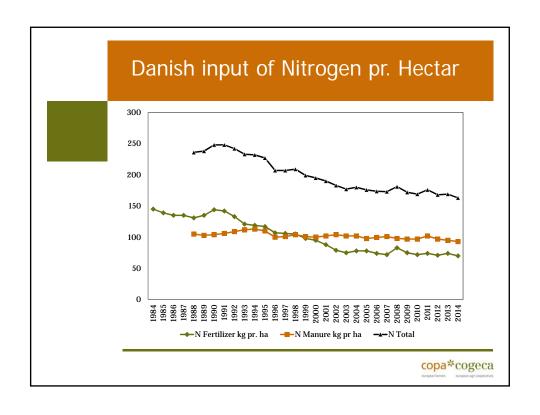
Selection: 20 out of 49 varieties Show all	Sønder- borg	Horsens	Bjæverskov	Årslev	Holeby	Skive	Odder	Holste- bro	Skælskør	Eskil- strup	Avg.
<ul> <li>Sorting</li> </ul>	0	0	0	0	0	0	0	0	0	0	•
1. Benchmark	119	101	105	108	103	106	102	105	102	111	106 (10)
2. Kalmar	93	u 98	97	94	108	110	110	108	104	101	103 (10)
<ol><li>KWS Silverstone</li></ol>	99	97	96	103	107	98	106	109	103	104	102 (10)
<ol><li>KWS Nils</li></ol>	100	98	102	106	104	100	100	96	104	101	101 (10)
5. Albert	91	102	97	98	100	101	110	110	101	101	101 (10)
6. Graham	100	99	99	101	101	97	106	100	103	102	101 (10)
7. Kadett	105	98	99	102	103	96	98	95	103		100 (10)
<ol><li>KWS Cleveland</li></ol>	96	96	98	99	101	101	96	107	103	100	100 (10)
<ol><li>Hereford</li></ol>	98	89	102	102	104	99	101	99	102	99	99 (10)
10. Escalate	95	101	98	96	96	105	107	103	96	94	99 (10)
11. KWS Lasse	96	95	102	109	105	92	100	96	97	99	99 (10)
12. Tonnage	97	94	99	101	110	101	94	101	92	97	99 (10)
13. Hybery	101	96	96	93	94	96	101	101	98	99	97 (10)
14. Nakskov	91	93	98	101	97	91	92	104	90	98	96 (10)
15. KWS Loft	102	93	93	95	95	90	100	97	94	96	95 (10)
16. Elixer	105	94	87	92	97	97	100	91	91	99	95 (10)
17. Jensen	87	91	97	96	99	93	90	94	96	96	94 (10)
18. <u>Ajax</u>	99	93	91	93	92	91	99	98	83	95	93 (10)
19. Folklor	95	95	90	89	88	94	100	88	93	86	92 (10)
20. Mariboss	69	87	91	94	100	91	83	103	94	90	90 (10)

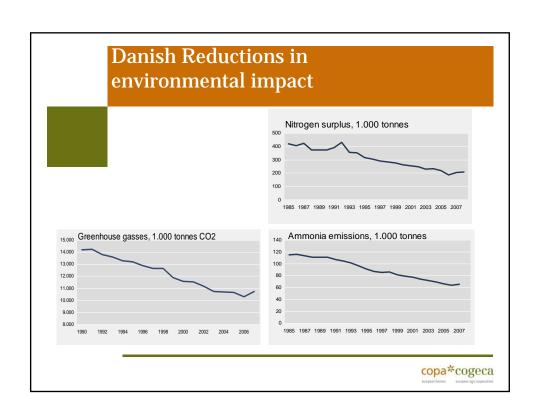


# Grass Seed variety performance list

Troya		98	99	107	111
Turfgold					100
Tyrconnell			94	115	
Tyrella				58	85
Gns. kg pr. ha	1199	1220	1225	1510	1558
Alm. rajgræs, 4n					
Arusi				99	98
Astonenergy	92	94	92	90	74
Barnauta	108			105	
Barpasto				84	89
Calibra	120	118	116	113	117
Cantalou		96	75	87	87
Double			99	107	102
Fabian					78
Garibaldi	109	116	95	116	106
Glenstal				101	119
Karatos				81	76
Kentaur		109	98	109	107
Kintyre			110	71	
Loporello				90	
Magician			111	98	100
Mathilde	111	109	106	109	114
Maurice		64	83		
Navan		86			
Navarra	99		97	100	104





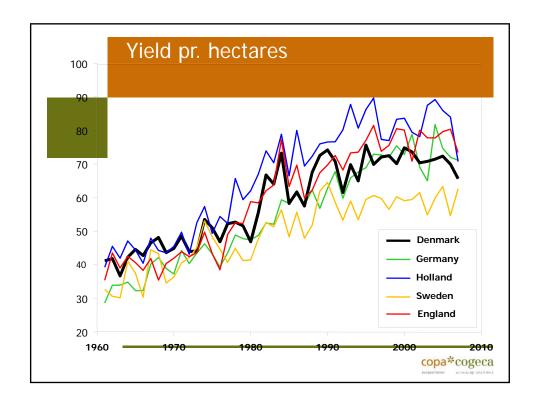


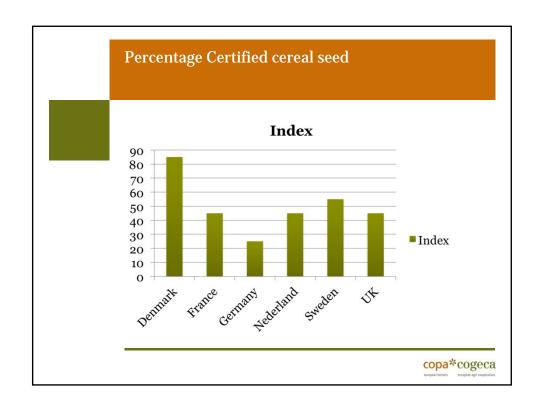
Treatment Index in
Denmark and Germany

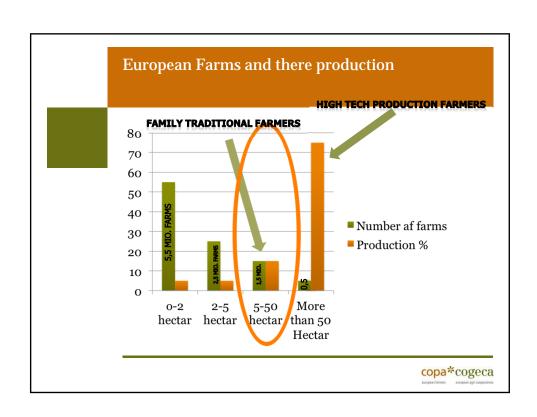
	DK	2014	<b>Gernay 2011-13</b>					
	Wheat	W. Rape	Wheat	Winter rape				
Herbac.	1,44	1,71	2,0	2,2				
Growsreg.	0,26	0,02	?	?				
Fungi	1,22	0,63	2,4	1,0				
Insect	0,33	0,83	0,8	2,7				
TI in total	3,25	3,18	> 5,2	> 5,9				

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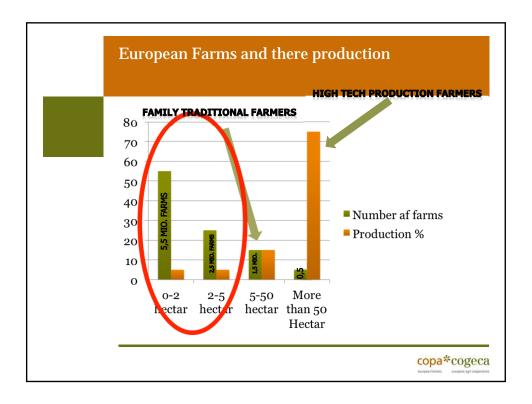






### Family Farmers are many thing

- Like Modern high tech farmers
- Old traditional farmer like generations
- Part-time farming of distress
- Part-time farming for fun
- Neighbour manage the land as his own, but still my farm
- More or less operating jointly with other farmers
- Storytelling agriculture
- "Urban new farmers back to basic"



### Small Farmers more than 8 millions



Let then .....

 Of course we have all these small farms with high quality special crop production, they know all the rules and have to follow them.

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### Breeders rights, farmers rights and so what?

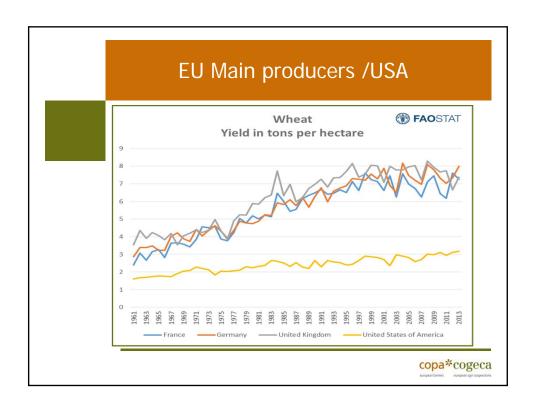


- Can breeders forcing farmers with rules?
- Do farmers know about the rules?
- Is it a good idea to take farmers in court?

# • No way!

### What is needed? Only a few ideas

- Tell farmers about the benefit of good new varieties
- The best is if impartial bodies tells about the good new varieties
- There must be a responsible distribution of new varieties
- How about a cheap certified C2 to reduce the interest in FSS



### COPA/CEGECA is a supporter of UPOV 91

- We need rules for protection
- We need Breeders exception
- Without that, we will have no innovation.

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# Thank you

